

## Experienced Government and Public Relations Professional

# Marty Mulcahey



### Areas of Expertise

Government Affairs

Legislative Liaison

Public Relations

Diplomacy – Negotiation

Campaign Management

Candidate for Office

Fundraising

Public Speaking

Business Management

Small Business Owner

Board Development

TV / Radio Interviews

Polling and Direct Mail

Non-Profits

PAC's

### Summary of Qualifications

Offering 25 years of professional government and public relations experience combined with a four-year degree in Political Science and History. Exceptional personal relations, diplomatic and negotiating skills for managing conflict and building consensus. Solid political instincts and ability to understand and work with large organizations, elected officials, and political candidates at the local, state and federal levels. Strong written and oral communications skills.

### Career Achievements

- Drafted and successfully lobbied for the creation of the Upper Mississippi International Port Authority.
- Facilitated the declaration and the dedication of the “*Dick Mulcahey Bypass*” on US Highway 20 - Freeport, Illinois.
- Worked with US Senator Dick Durbin to secure \$200,000 in funding for the American Red Cross Headquarters, Northwest Illinois Chapter.
- Ran as a candidate for the Illinois State Senate bringing awareness to infrastructure and economic development opportunities in the district.

### Professional Experience

**American Quality Schools** – Chicago, IL 2010 – Present  
**Facilities Manager** for a non-profit charter school management company.

- Manage the physical operations of public charter schools in Indiana and St. Louis, MO.
- Contract and manage improvement and repair projects.
- Serve as the company representative in construction and renovation projects ranging from \$1.2 M to \$20 M.
- Represent the company as the spokesperson with public officials and government agencies.
- Liaison between architects, general contractors, labor union membership, vendors and building owners to ensure timely project completion.
- Projects include: Discovery Charter School, Chesterton, IN • Carondelet Leadership Academy, St. Louis, MO • Grand Center Arts Academy, St. Louis, MO • Charter School of the Dunes, Gary, IN.

**Great River International, Ltd. (GRI)** – Galena, IL 2009 – Present  
**Principal Member** of an Illinois economic development company.

- Co-founder of Great River International (GRI), an Illinois company created to enhance economic initiatives within port districts.
- Advisor to the Haitian National Shipping Company (HANASCO), a Haitian flagged logistical company in formation.
- Advisor to the Jatropa Foundation, an Illinois non-profit organization dedicated to bio-energy solutions and reforestation in Haiti.

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Professional Experience (continued)

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**Illinois Liquor Control Commission** – Chicago, IL 2009 – 2010  
**Commissioner** to the Illinois Liquor Control Commission appointed by Governor Pat Quinn.

- Served as one of seven members of the State Commission charged with regulating Illinois businesses engaged in the manufacture, distribution, and sale of alcohol.
- Ruled on the largest case before the Commission – (*InBev vs. ILCC*).

**Illinois Secretary of State Jesse White** – Galena/Chicago, IL 1999 – 2009  
**Field Liaison** to Secretary White serving as operations, governmental and political contact.

- Managed Driver's Facilities in ten counties of Northwest Illinois.
- Scheduled events, press conferences, and dignitary meetings for the Secretary while advancing his official trips to the region.
- Developed programs to expand the services of the office and agency.
- Presented to community groups, school children, and professional organizations.

**Illinois State Senate Candidate** – 45<sup>th</sup> District 2007 – 2008  
**Candidate** for the Illinois State Senate: ran a well-organized and issue focused campaign.

- Ran a positive and issue oriented campaign focused on jobs and economic development.
- Promoted AMTRAK service, the expansion of US Highway 20 and the creation of the Upper Mississippi International Port District.
- Managed campaign staff and worked diligently on message development, fund-raising, parades and events, endorsement interviews, candidate debates and door-to-door.
- Earned the notable endorsements of the *Rockford Register Star* and the Freeport Area Chamber of Commerce along with several labor and professional organizations.

(Other experience)

<b>Illinois House Speaker Mike Madigan</b>	<i>Issues Development Staff</i>	1987 – 1990
<b>State Medical Society of Wisconsin</b>	<i>Member Relations/PAC</i>	1990 – 1992
<b>Washington State Governor Mike Lowry</b>	<i>Legislative Liaison</i>	1992 – 1995
<b>Bon Appetite Gourmet Foods</b>	<i>Owner &amp; Operator</i>	1995 – 1997
<b>Telephone &amp; Data Systems (TDS)</b>	<i>Internet Tech. Support</i>	1997 – 1999

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Community Leadership

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American Red Cross • Lions Club International • Knights of Columbus  
Dubuque Area Chamber of Commerce

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Computer Skills

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MS Windows • MS Office Suite • Intuit Web Site Builder • Constant Contact

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Education

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Northern Illinois University  
B.S. – Political Science Minor – History  
1987

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References

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Available Upon Request